

## Sloan Room Ideas, Markets, Collections, and DesignSpec Q&A Summary

Q: When I prepare a collection of products using <u>Sloan</u>
<u>DesignSpec</u> and use the tool to send a link to my customer with all bid package information, how long will that link remain available to them?

**A:** The links remain active for 365 days.

Q: If I go into <u>Sloan DesignSpec</u> and update the items included in the "package" of documents, and then re-send a link to my customer, will the items they see when they open the link again be automatically updated to match the changes I made?

**A:** Yes. Any time that your customer opens the link (whether or not the link was posted in an old or new e-mail) they will open the updated version of the "package" you prepared for them.

Q: When I use the <u>Sloan DesignSpec</u> tool to send a link to my customer containing information for a bid, who does the e-mail come from?

**A:** When you send a link to your customer using the <u>Sloan</u> <u>DesignSpec</u> tool, the e-mail will come from a Sloan address. If you want the option to send the link from your own address, it's as easy as sending the <u>Sloan DesignSpec</u> package to yourself and copying or forwarding the link to your customer.

Q: Are there CEU credits for attending this presentation?

**A:** There are no CEU credits for this presentation. Sloan does have a variety of CEU courses that are eligible for credits - please see our Continuing Education offerings <u>HERE</u>. Your local Sloan representatives are trained and certified to provide CEU courses on a number of subjects. To contact your local Sloan Representative use the Sloan Rep Finder Tool on our website.



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Q: When I am using the <u>Sloan DesignSpec</u> tool, will it automatically inform me that the products I've selected are compatible with each other? For example, will it warn me that the fixture and flushometer I've selected do not go together?

**A:** No, not at this time. We are in the process of incorporating this functionality into the tool and will make a public announcement when it becomes available. Until then, if you have questions about which products are compatible with each other, we suggest that you contact your local Sloan representative or the Sloan Tech Support team.

### Q: Can pricing be added to assist with the selection process?

**A:** Yes, it already has been. Whenever you enter into one of the product selection tools to choose which products to include in your project, you have the option to sort the results of your searches by price.

Q: In the <u>Sloan Collections</u> tool, you mentioned groups of products sharing similar design languages that have been placed into collections named after famous streets in Chicago, like "Rush Street," Hubbard Street," and "Clark Street" collections. Does Sloan plan to continue using Chicago street names for future collections, or will you expand to include collections named after famous streets in other cities? For example, would you ever consider collections that fit styles on "Sunset Boulevard" in Los Angeles or "Broadway" in New York City?

**A:** Sloan is a Chicago born and bred company, and we're proud of our origins. It's just one of the aspects of Sloan that makes us unique. At this time, we don't intend to use street names from other cities to denote our collections, but we are confident that the designs included in them will look at home almost anywhere in the world.



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Additional Questions? Please feel free to contact Sloan Customer Service or Technical Support.

### **Sloan Customer Care Center**

Phone: 800.982.5839

Hours: 7:00 AM - 5:00 PM (CST) Monday – Friday

customer.service@sloan.com

### **Sloan Technical Support**

P: 888.756.2614

F: 800.737.3061

techsupport@sloan.com



# Training Comments, Questions, or Suggestions?

Andrew Warnes
Manager – Technical Training
Sloan Valve Company
10500 Seymour Avenue
Franklin Park, IL USA 60131-1259

Office: +1-800-982-5839

E-mail: <u>training@sloan.com</u>

Web: sloan.com

