

December 4, 2023

Dear Valued Customer:

Effective February 4, 2024, Sloan will implement a price increase. The price increase will span across all product categories with an average increase of 2.3%. This price increase is for all Sloan customers, both domestic and international.

Below are a series of key insights you need to be aware of leading up to Sloan's price increase:

- We are sending you this letter as a courtesy for your planning purposes 60 days in advance of the price increase.
- The February 4, 2024 price files will be available no later than by January 4, 2024 at [sloan.com/price](https://sloan.com/price).
- Any outstanding job quotations reflecting current prices must be submitted as a separate purchase order that includes the job name to your local Sloan Representative no later than February 2, 2024.
- All orders entered at the current price must be received by your Sloan Representative by February 2, 2024 for immediate shipment.
- All pricing, shipping and return policies will be strictly enforced.
- Stocking orders are not to exceed one month's average of 2023 purchases from Sloan.

If you have any questions regarding Sloan's price increase please contact your local Sloan Representative.

Sloan is committed to providing the highest quality products at the best value.

Thank you for your continued support.

Sincerely,



Parthiv Amin  
Chief, Sales & Marketing Officer